Presidential Note

Dear WAEA Colleagues:

It has been my pleasure to serve the membership of the association as one of the officers for several years. This has brought many rewards and lasting friendships. I continue to be impressed with not only the professionalism of the membership, but with the willingness of most members to serve the association. Willing service is also one of the major reasons why the association remains strong and vibrant. This willingness to serve was made very evident to me when I called individuals this spring to see if they would be willing to stand for election for one of the offices. I believe we have an outstanding set of individuals who are running for election. I encourage you to vote for the person of your choice—less than 20 percent of the membership normally cast a ballot. Choosing who to vote for will not be easy this year because all of the candidates are “winners” and worthy of support. I would also encourage you to take the opportunity to express appreciation to those who will be retiring as officers of the association at the conclusion of the meetings in Hawaii. If any of you want to become more involved in the affairs of the association, let any of the officers know of your desires.

I had the opportunity in February to assist with the Range Society meetings. Approximately fifty percent of the membership of SRM attended the annual meeting in Salt Lake. This high percentage made me wonder why participation was not higher at WAEA meetings—the percentage of the membership who attend is usually in the low teens. WAEA officers for several years have strived to make the meetings interesting, open, informal, and held in desirable locations. If you have suggestions for ways to improve the meetings, please contact one of the members of the council or executive committee. I would also encourage each of you to join me in Hawaii in late June. The meetings are “jam packed” and include, for the first time, some organized symposia. These meetings also represent a first from one other point of view—they are held independent of any other organizations (e.g., AAEA or WEAI) and are not sponsored by any university or other organization. The ability to host the meetings in Hawaii under these circumstances have convinced me that WAEA can hold an annual meeting anyplace that has sufficient facilities. If you have a suggestion for a meeting location, please let me know. I look forward to seeing you in Hawaii in late June.

Best regards,

E. Bruce Godfrey
NOTICES

2004 WAEA Annual Meeting

The final program has now been posted on the web at [http://dare.agsci.colostate.edu/thilmany/waea.htm](http://dare.agsci.colostate.edu/thilmany/waea.htm) and a summary appears in this newsletter. Please check to be sure everything is correct and let Dana Hoag know if it is not [dhoag@colostate.edu](mailto:dhoag@colostate.edu). Each session is 1 hour and 45 minutes. Papers will begin five minutes after the session starts and appear in order in 20-minute blocks. You have 20 minutes to get up, present and discuss your paper, and to sit down. This allows people to move from session to session with some assurance of knowing when a paper will appear. I am asking session chairs to please keep us on schedule. There are four rooms for sessions. We will have four corresponding laptops at the registration desk on Wednesday. Please get your papers on the appropriate computer during that time, or, before the meetings start each day (they will be in each room early) or during breaks. Do not attempt to put it on during your session. There will not be enough time. We will only accept presentations on 3.5 inch floppy disks or compact disc (CD). An overhead projector and LCD will be available in each room.

Experience has proven that meetings in nice places have poor attendance when they are spread out over many days. Therefore, we have compacted everything into two days. We hope that this makes it easier to coordinate this trip with your vacation.

Call for Editorship of the Western Economics Forum

The Western Economic Forum is in our third publication year. We are looking for new editors to take over at the end of the coming fall to publish the first issue in Spring 2005. There are two issues every year with 4-6 articles in each issue. The articles are reviewed. Our primary source for articles is the annual meeting (e.g. thesis award winners, presented papers, and special speakers). We complement these by diversifying each issue across disciplines and geographical representation, and emphasize articles that focus on contemporary issues. There is a stipend for secretarial assistance and publishing expenses. The effort level on the faculty is minimal, especially if editorship is shared. Please go to our website [http://dare.agsci.colostate.edu/thilmany/waea.htm](http://dare.agsci.colostate.edu/thilmany/waea.htm) for more information about the journal and contact Dana Hoag or Dawn Thilmany if you are interested.

New Secretary-Treasurer Appointed

Dr. R. Lynn Williams has been appointed to serve as the new Secretary-Treasurer of WAEA. Lynn received his PhD from Texas A&M and is currently an Associate professor at Fresno State University. His term of office will begin on 1 January 2005 but he will be shadowing Dawn at the meetings in Hawaii as she begins to train him for the tasks ahead. Lynn expressed not just a willingness to serve but he is anxious to be involved in the affairs of the association. We welcome Lynn and look forward to his involvement.

JARE on the web

The first 27 volumes (1977 through 2002) of the journal were placed on the Ag Econ search web site [http://agecon.lib.umn.edu](http://agecon.lib.umn.edu) this spring. This is a project that was started two or three years ago and is finally completed. This will allow anyone to easily access past issues of both the Journal of Agricultural and Resource Economics and the Western Journal of Agricultural Economics. It is hoped that this increased availability will make the journal an even more valuable product of the association.
Officer Elections

The following people have been nominated and have agreed to stand for election. We appreciate the willingness of these individuals to serve the Association:

President – Dana Hoag and Dillon Feuz

Vice President – Jill McCluskey and Larry Van Tassell

Directors – Eric Schuck, Cheryl DeVuyst, Danny Le Roy, and James E. Casey

If you are viewing this from the Webpage, Dawn Thilmany sent a ballot to all individuals that she has record of having paid dues for 2004. If you believe this is an error please let her know. This is especially important for those individuals who may have paid WAEA dues through AAEA.

We welcome any suggestions or nominations for future President, Vice-President and Board of Directors candidates.

You may cast your ballot via e-mail by sending Dawn your preference (thilmany@lamar.colostate.edu) with the number in the upper right-hand corner of your ballot. Ballots are due May 24.

Candidates for President

Dana Hoag

Dana Hoag is a Professor in the Department of Agricultural and Resource Economics at Colorado State University. He also served as an Assistant and Associate Professor at North Carolina State University and as a policy advisor on the 1990 farm bill to the U.S. Environmental Protection Agency in Washington, D.C. He received his B.S. and M.S. from Colorado State University. His Ph.D. is from Washington State University in 1984. Dr. Hoag has served on the WAEA executive council, as a WAEA director, coordinated the annual awards, and served on the extension award committees and outstanding published research award committee. He has been an active participant in annual meetings and established the Western Economic Forum, where he still serves as the editor. He is currently the Vice President, which carries with it the responsibility of organizing the annual meetings papers.

WAEA Vision

I have been fortunate to be involved with the executive committee over the past few years when we have instituted many positive changes. For example, our flagship journal, the Journal of Agricultural and Resource Economics is arguably one of the top journals of its kind. Changes have included paying reviewers, which has increased response times, putting past issues in electronic format, and moving to three issues per year. With the help of Dawn Thilmany, I also launched the Western Economics Forum. I believe that this new publication fills an important niche whereby western economists can communicate ideas in timely fashion, such as the recent drought and
the impact of BSE in the U.S. and Canada. If
elected, I would continue to monitor the changes
that have been made, make improvements as
needed, and continue looking for new
opportunities. Given the large number of
changes made in recent years, I think it
important to proceed cautiously in terms of
adding more services. We should focus on
attending to the quality of the changes we have
already made including our two publications,
making our annual meetings attractive,
developing a quality scholars program, providing
student travel grants, and using officers in a fair
and efficient manner. Finally, these new
services should be used as a recruiting tool to
assure our sustainability in coming years.

Dillon Feuz

Dillon Feuz is an Associate Professor of
Agricultural Economics and Livestock Marketing
Specialist with the University of Nebraska-
Lincoln. Dillon was previously a faculty member
at South Dakota State University. He received a
B.S. in Agribusiness (1984) and an M.S. in
Agricultural Economics (1986) from the
University of Wyoming and a Ph.D in Agricultural
Economics (1990) from Colorado State
University. Dr. Feuz has served the WAEA as
Vice President and Selected Papers Chair,
2001-2002; Council member 1995-96, 1999-
2001 and 2003-present; Extension Award
Committee member, 1998; Thesis Award
Committee member, 1995; JARE contributor and
reviewer, multiple years; Selected Paper
contributor and reviewer, multiple years; and was
a recipient of the Outstanding Extension
Program Award, 2000 and Outstanding
Extension Project Award, 1997.

WAEA Vision

I joined the WAEA as a graduate student and
have been an active participant in the
association since that time. I enjoy the annual
meeting, I think the JARE has an excellent
reputation as a scholarly journal, I am pleased
with the new Western Economics Forum, and
the WAEA is in excellent financial shape.
Therefore, I would be tempted to say that if
elected President, I would deliver an
entertaining, thought-provoking speech at the
2005 annual meeting and otherwise maintain the
status quo for the association. However, I have
three major concerns for the WAEA that I would
strive to address as President: 1) membership,
2) membership, and 3) membership.

1) Membership in WAEA was between 900-1000
members from 1983-94, decreased to an
average of 737 for 2000-02, and declined to 619
members in 2003, the lowest number in 23
years. The proportion of members from the
western states and Canadian provinces have
remained around 60% over this time frame. I
realize that many academic departments have
lost personnel during this time, but some states
and provinces have maintained membership
numbers while others have declined
substantially. I would like to fully understand
why the decline has occurred and then to
implement an aggressive recruiting program to
retain current members and attract new
members.

2) Some departments have historically involved
many of their graduate students in the activities
of WAEA. Those graduate students have
become members of WAEA; have presented
papers at the annual meetings, and many have
gone on to become committee members or
elected officials of the association. Given, our
low-cost membership fee for graduate students, I
would work with council members and others to
recruit graduate students. As part of this
recruitment process, I think we need to examine
our annual meeting and see if there are any
changes that need to be made to make it more
attractive for graduate students.

3) Membership of non academic type individuals
has always been a very small proportion of the
total WAEA membership. Yet, I have always
believed that as agricultural, resource, and...
community development economists in the WAEA, we have much to offer to policy makers, agribusiness firms and related industries. The Western Economics Forum could be a means to reach more of this non academic community. Furthermore, as we rotate our meeting locations around the West, perhaps we need to be more inclusive of this non academic community at our annual meetings. Industry or policy forums held prior to, during, or following our meeting could generate interest and could include participation from the non academic community. I would like to explore an alternative membership option for the non academic community that would include a subscription to the Western Economics Forum and annual meeting registration.

____________________________________________________

Candidates for Vice President

Jill J. McCluskey

Jill J. McCluskey is Associate Professor of Agricultural and Resource Economics and Food Policy Fellow at the IMPACT Center at Washington State University (WSU). Dr. McCluskey teaches undergraduate agricultural marketing and Ph.D. core microeconomic theory at WSU. Her research focuses on theoretical and empirical issues related to quality: food quality, environmental quality, and land quality. Dr. McCluskey has published or in-press twenty-four peer-reviewed journal articles, including in the Review of Economics and Statistics, Journal of Applied Econometrics, Journal of Environmental Economics and Management, and Land Economics. Dr. McCluskey has been a principal investigator (PI) or co-PI on $477,515 in grants, including lead PI on two federal grants. She is an associate editor of the American Journal of Agricultural Economics. She has written consulting reports and/or provided expert testimony on biotechnology, environmental, and market structure issues. She received her Ph.D. in 1998 from the University of California, Berkeley with fields in environmental and resource economics, advanced economic theory, and industrial organization.

Dr. McCluskey’s WAEA activities include Director (2001-2003); author and reviewer for JARE; author and reviewer for Western Economic Forum; author, reviewer, and session moderator for WAEA selected papers, administration of WAEA graduate student travel grants (2002-2004), and advisor for the WAEA 2003 “Best Thesis.”

Vision Statement:

The WAEA should maintain and build on its strong quality reputation as a professional association. The WAEA must be attractive to new members (especially graduate students) and maintain current members by providing professional outlets, information and interesting research, opportunities for professional recognition at all levels and networking opportunities. The primary points of contact are the WAEA publications and the annual meetings. The journal has an outstanding reputation for quality of scholarship in areas of special interest to agricultural and resource economists in the West. The new publication Western Economic Forum provides another outlet for papers that are timely and policy relevant but not a good fit for a more quantitative outlet such as JARE. The annual meetings should be held in desirable locations, so they will be attractive for new members to attend. I would encourage “Best Graduate Student Paper” awards to be given to selected papers at the annual meetings to encourage more graduate students to become involved and also gain recognition.
Larry Van Tassell

Larry Van Tassell is Department Head and Professor in Agricultural Economics and Rural Sociology at the University of Idaho. Larry was previously a faculty member at the University of Wyoming and the University of Tennessee. He received his Ph.D. in Agricultural Economics at Texas A&M University in 1987 and his M.S. in Agribusiness and B.S. in Animal Science from Brigham Young University. Larry has served the WAEA as a Director 2002-2004, Council Member 1992-1995; Thesis Awards Committee Member, 1994; Thesis Awards Committee Chairperson, 1995; JARE contributor and reviewer; Selected Paper contributor and reviewer; and Selected Papers Committee member, 2000.

The WAEA exists to serve its membership. Along with providing the organizational structure for publishing the JARE, the WAEA needs to provide ample opportunity for members to associate with one another and to create synergism among institutions. Members need to decide how to do this by adding discussion or instructional sessions at the annual meetings, or through another venue. The WAEA council is the key for bringing the membership desires and needs to the association leadership. Council members need to actively solicit input from their department members to a common set of questions to be discussed at each council meeting. Graduate student participation, both M.S. and Ph.D., should also be encouraged by providing activities such as a graduate student paper competition. Council members should also solicit information from graduate students to determine how the WAEA can best meet their needs and facilitate their integration into the association.

Candidates for Director

Danny Le Roy

Danny Le Roy is an Assistant Professor of Economics at the University of Lethbridge. Hired in July 1998, Danny teaches courses in agricultural systems modeling, commodity marketing, agricultural policy and micro-economics. He received his B.A. (Honours) in Economics in 1992 from Carleton University and his MSc and PhD in Agricultural Economics in (1994 and 2002, respectively) from the University of Guelph. Danny recently co-authored two papers in the Western Economics Forum and is member of the Alberta Agricultural Economics Association executive. He has also reviewed several papers for the Canadian Journal of Economics, Current Agriculture, Food and Research Issues and the Western Economic Forum. His research focuses on issues related to dairy production, marketing and trade and emerging markets for irrigation water in Southern Alberta.

Vision Statement:

The appeal of WAEA is its focus on agricultural and resource issues in Western North America. My vision for the WAEA is that of an intellectual lighthouse – through which our members and our publications illuminate economic principles for a broad audience and focus light on the logical consequences of intervention in the markets for primary products. If selected to serve as a Director, I am committed to raising the profile and promoting the activities of our organization, especially among professionals and students in Western Canada.
Eric Schuck

Eric Schuck is an Assistant Professor in the Department of Agricultural and Resource Economics at Colorado State University. He earned his BA in economics from Pacific Lutheran University (1993), his MA in economics from the University of Montana (1995), and his PhD in agricultural economics from Washington State University (1999). From 1999 to 2001 he served as an assistant professor in the Department of Agribusiness and Applied Economics at North Dakota State University, and has been on the faculty of Colorado State since 2001. His activities in WAEA include WAEA Council (2000-2004), reviewer of JARE and selected papers, Teaching Award (Less than 10 Years Service) Chair, and Election Teller.

Vision Statement:

One of the greatest strengths of the WAEA is its continued emphasis on agricultural and resource economics in the western United States and Canada. By preserving our western heritage and character, the WAEA will continue to be not only one of the strongest regional agricultural economics associations, but also one of the strongest economics associations. To that end, while the WAEA should continue to cooperate with the AAEA in joint-meetings when possible, the WAEA should focus on alternating independent meetings with meetings held jointly with the Western Economics Association International, preserving the uniquely western nature of our two Associations while still increasing the professional exposure of our members. To preserve our western roots in research, WAEA should strengthen and broaden its support of the Western Economic Forum. This journal serves as a valuable compliment to the Journal of Agricultural and Resource Economics, and provides a relevant outlet for western public policy oriented research. The WAEA also has a long and distinguished tradition of honoring educational excellence in the West. To continue this, we should increase the scope of our teaching awards to honor both outstanding instruction by graduate students and by splitting our Less than 10 Year teaching award to distinguish between pre- and post-tenure faculty. Lastly, to secure the future of the Association, we should strongly consider developing a graduate or undergraduate-only edition of the WEF as well as including undergraduate or graduate-student only sessions at the annual meetings. Only through a dedicated effort to include members in our association before their careers begin will we guarantee that the future WAEA is as strong as the current WAEA.

Cheryl DeVuyst

Cheryl DeVuyst is an Assistant Professor in the Department of Agribusiness and Applied Economics at North Dakota State University. She earned a BS in Agricultural Economics from Purdue University (1987). Cheryl worked for the Farm Credit Administration and Department of Defense before returning to Purdue University to complete her MS in Agricultural Economics (1992). She joined the University of Illinois at Urbana-Champaign as a research specialist and outreach coordinator for the Center for Farm and Rural Business Finance and completed her PhD in Agricultural and Consumer Economics in 2000. Cheryl served as chair of the WAEA MS thesis award committee last year and is currently WAEA awards committee chair. She is also serving on the WAEA Council.

Vision Statement:

WAEA continues to thrive by focusing on applied economics, resource and business issues throughout the Western region. Researchers, teachers and students look to WAEA as a leading-edge organization for our discipline. WAEA has taken great steps in providing training and mentoring programs for new faculty members and travel grants for student members.
The *Journal of Agricultural and Resource Economics* provides a top-notch outlet for academic research, and the *Western Economics Forum* provides another outlet for applied economics articles with a Western flair. The WAEA leadership has worked hard to implement outstanding vehicles for member development and outreach. From here I see the need to continue strengthening member services for all students and applied economists in government and industry. One great example was the recent workshop focusing on impacts of an animal disease outbreak that was held in conjunction with the 2003 WAEA Annual Meeting. Such timely workshops and outreach events will help to increase our membership and worth to applied economists, farmers, ranchers, agribusinesses and students. Another possible avenue is to help student members create a Western Student Organization. WAEA could help this group to organize special industry mentoring relationships, scholarships, competitions and student-based workshops. Through these and other means WAEA can continue to build on its outstanding record of serving applied economists throughout the Western region. I look forward to the opportunity to serve current and future WAEA members.

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**James E. Casey**

Dr. James E. Casey is Department Chairman and Professor in the Department of Agricultural Economics at California State University, Fresno. Dr. Casey teaches in the areas of agricultural finance and farm management. He received his B.S., M.S., and Ph.D. in Agricultural Economics from Texas A&M University. Dr. Casey grew up on a small cattle ranch in Central Texas and still owns and visits the family ranch from time to time. He taught in the Agribusiness Program at Sam Houston State University for 20 years prior to joining the faculty at California State University, Fresno. His professional activities include the Executive Council of WAEA, the Quiz Bowl Committee of the AAEA and SAEA, and the National FFA Farm Business Management Career Development Event Committee. His recent research interests have been in capital budgeting for orchards and vineyards, especially raisin production. He has worked collaboratively with the Center for Agribusiness and the San Joaquin Agricultural Lenders Association to create the California Agricultural Lending Institute (CALI), a regional banking school for agricultural lenders. Dr. Casey and his wife, Brenda, enjoy fishing, traveling, and spoiling grandchildren when they get the chance.

The attraction of WAEA is the focus on a wide spectrum agricultural and resource economics issues in the Western US and Canada. A particular appeal of the WAEA is the willingness of the membership to accept a philosophy of accepting contributions (at the meetings) of research in progress. I find it interesting and professionally exciting to attend paper sessions and have the author(s) solicit suggestions from the attendees. I also believe this philosophy results in higher quality contributions to the journals. The JARE Editors and the Annual Meetings Program Coordinators do an excellent job presenting contributions important to agricultural economics in the Western United States and Canada. WAEA is a well respected professional association in the west and it is important to continue that tradition by attracting and retaining new professionals. As a faculty member from a program with its primary focus on teaching, I would like to see the WAEA incorporate some regional undergraduate competitions such as the academic bowl, paper competitions, and case study teams. I think the financial support to graduate students by WAEA is an important strategy to continue attracting new members and professionals to agricultural economics. I support the practice of holding periodic joint meetings with the AAEA and WEA and would like to explore the possibility of expanding to other similar organizations. These affiliations and cooperation afford opportunities for the current and potential membership to get a broader access to the professional contributions of the discipline and other closely related disciplines.
**WEDNESDAY: JUNE 30, 2004**

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<th>Time</th>
<th>Location 1</th>
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<tr>
<td>3:00 – 5:00 pm</td>
<td>WAEA council and executive committee meeting (Ewa Ballroom)</td>
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<td>6:30 – 9:00 pm</td>
<td>General reception and mixer (3rd Floor Pooldeck)</td>
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**THURSDAY: 1 JULY 2004**

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<th>Location 1</th>
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<tbody>
<tr>
<td>7:30-8:00 am</td>
<td>Continental Breakfast (Mauka Foyer)</td>
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<tr>
<td>8:00 – 9:45 am</td>
<td>Welcome, Presidential address, Invited Address (Maloko Mauka Ballroom)</td>
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<tr>
<td>9:45-10:15 am</td>
<td>Break (Mauka Foyer)</td>
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<th>Time</th>
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<tr>
<td>10:15-12:00</td>
<td>Symposium I: Economics and Policy of Invasive Species and U.S. Agriculture</td>
<td>Selected Paper Session I-A: Spatial and Intertemporal Markets</td>
<td>Selected Paper Session I-B: International Trade Policy and Institutions</td>
<td>Selected Paper Session I-C: Economics of Sub-Regional Water Demand</td>
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<td>Luncheon</td>
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<td>Awards luncheon - Makai Ballroom</td>
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<td>12:00 – 1:30</td>
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<tr>
<td>1:30 – 3:15</td>
<td>Symposium II: Conducting Price and Demand Analysis with Detailed Data Series: Unique Applications and Empirical Challenges</td>
<td>Selected Paper Session II-A: Production and Efficiency</td>
<td>Selected Paper Session II-B: Teaching and Assessment</td>
<td>Selected Paper Session II-C: Quantitative Methods</td>
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<td>Break</td>
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<td>Diamond Head Foyer</td>
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<td>3:15 – 3:30</td>
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<td>3:30 – 5:15</td>
<td>Selected Paper Session III-A: Consumer Preferences for Differentiated Food</td>
<td>Selected Paper Session III-B: Managing Production Risks</td>
<td>Selected Paper Session III-C: Community and Regional Economics</td>
<td>Selected Paper Session III-D: (two parts)???</td>
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<td>Business meeting</td>
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<tr>
<td>5:30 – 6:30</td>
<td>Business Meeting</td>
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<td>Cash Bar Reception</td>
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<td>6:30</td>
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<td>Mauka/Maloko Ballrooms</td>
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FRIDAY JULY 2, 2004
7:30-8:00 am   Continental Breakfast (Diamond Head Foyer)

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<tr>
<th>Time</th>
<th>Location 1 Ekahi Meeting Room</th>
<th>Location 2 Ewa Ballroom</th>
<th>Location 3 Leahi Meeting Room</th>
<th>Location 4 Elima Meeting Room</th>
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<tr>
<td><strong>Session IV</strong> 8:15 – 10:00</td>
<td>Symposium IV: Western Ranching as a Way of Life: Implications for Land Use Policy and Sustainable Rangelands</td>
<td>Selected Paper Session IV-A: Agribusiness Management</td>
<td>Selected Paper Session IV-B: Agricultural Finance and Diversification</td>
<td>Selected Paper Session IV-C: International Market Analysis</td>
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<tr>
<td><strong>Break</strong> 10:00-10:15</td>
<td>Diamond Head Foyer</td>
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<td><strong>Lunch</strong> 12:00 – 1:30</td>
<td>On your own</td>
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<td><strong>Session VI</strong> 1:30 – 3:15</td>
<td>Symposium VI: Multi-State Risk Management Education Efforts in the West: Challenges and Funding Opportunities</td>
<td>Selected Paper Session VI-A: Information and Labeling Food Markets</td>
<td>Selected Paper Session VI-B: Marketing and Trade Policy</td>
<td>Selected Paper Session VI-C: Managing Agricultural Environmental Impacts</td>
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<tr>
<td><strong>Break</strong> 3:15 – 3:30</td>
<td>Diamond Head Foyer</td>
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MEETING ADJOURNED
Name: __________________________________________________________

Your organization/School: __________________________________________________________________________________

Your mailing address: ________________________________________________________________

Phone: ________________________ Fax: ____________________________ Email: ____________________________

Registration Options (includes opening social, two continental breakfasts, breaks, and awards luncheon). A late fee of $25 will be assessed if registration is received after June 1, 2004.

- Regular member ........................................ $135
- Regular nonmember ........................................ 160
- Senior member ........................................ 90
- Student member ........................................ 70
- Student nonmember ........................................ 75

Student status must be verified by a department representative and involves providing assistance at the meeting.

Special events for those not registered above (must be paid at least a day before the event)

- Opening social ........................................ $ 20
- Awards luncheon (Thursday) ........................................ 25

Total amount enclosed $________________________

(If after June 1, don’t forget to add the $25 late fee.)

Method of Payment (Full payment is required with registration)

☐ Check (payable to Utah State University)
☐ Purchase order (number ________________)
☐ Credit Card (circle one)
  - Visa
  - AMEX
  - Mastercard
  - Discover
  - Diners

Card # ____________________________________________
Name on Card ______________________________________
Signature __________________________________________
Phone # of Cardholder ______________________________

Registration Instructions

Complete this registration form and submit it with full payment by June 1, 2004.

1. Fax: 435-797-0636 or 435-797-0036(24 hours)
2. Online: extension.usu.edu/conference/events/WAEA
3. Mail: Conference Registration Services
        Utah State University
        5005 Old Main Hill
        Logan, Utah 84322-5005

Cancellations & Refunds

A refund, less a $25 processing fee, will be made to those who notify us of their need to cancel before June 1, 2004. Notice of cancellation must be sent in writing by mail or fax. Substitutions are always accepted.

Confirmations

Confirmations will be mailed for registrations received at least ten days prior to the conference; thereafter, registrants will receive receipts at on-site registration.
**RESERVATION REQUEST FORM**  
**WESTERN AGRICULTURAL ECONOMICS ASSOCIATION**  
**JUNE 30 – JULY 4, 2004**

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<td>Address:</td>
<td></td>
</tr>
</tbody>
</table>
| Telephone: | Day:  
| Evening: |  
| Fax: |  
| Gold Passport Number: |  
| Category offered: | Run of House at $150.00 plus 11.416% tax per night*  
| Number of Rooms: |  
| Arrival Date: | Check-in time is 3:00pm  
| Departure Date: | Check-out time is 12:00pm  
| Number of Guests: | Adults:  
| Children: |  
| Number of Rooms: |  
| Run of Ocean option to upgrade based on availability at $185.00 plus 11.416% tax per night |  
| Number of Rooms: |  
| *Reservations confirmed prior to **February 28, 2004**, will receive a discounted rate of $140.00 per night in the Run of House category. Reservations must be made in writing via facsimile, e-mail or post, and received by Hotel's reservation department by February 28, 2004 to be eligible for this discount. Third and fourth person charges will be waived for guestrooms in which all guests are documented graduate students. All names for such rooms must be submitted with the initial reservation request and valid student ID must be provided for all such “student rooms” at check-in. Reservations must be received prior to **May 30, 2004** or before the group block is filled to assure accommodations. All reservations are accepted on a space available basis; a maximum number of rooms are reserved in each category. A confirmation of accommodations will be mailed to you. **Pre/post convention rates:** The group rate confirmed for your main convention dates of **June 30 – July 4, 2004** will be honored for three (3) days prior and three (3) days after these main dates. Therefore, we will honor the group rate for all reservations from **June 27 – July 7, 2004**, subject to availability. Rooms reserved outside of these dates will be confirmed at the published rate. **Cancellation Policy:** Cancellations received within thirty (30) days to seventy-two (72) hours prior to arrival will be assessed a one (1) night cancellation charge at $150.00. Cancellations within seventy-two (72) hours prior to arrival and no-shows will be assessed a two nights charge at $150.00 per night. |

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**Payment of two (1) night’s deposit per room must accompany this form. Please select type of payment:**  
- American Express:  
- VISA:  
- Master Card:  
- Diners Club:  
- Discover Card:  

Account Number:  
Expiration date:  

Check/Money Order enclosed in the amount of:  

I authorize the Hyatt Regency Waikiki Resort & Spa to charge my account for one (1) night’s deposit per room.  

Name as it appears on credit card:  
Credit card billing address:  

Signature:  

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**If paying by credit card, please fax or mail your completed Reservation Request Form to:**  
Hyatt Regency Waikiki Resort & Spa  
Reservations Department  
2424 Kalakaua Avenue  
Honolulu, HI 96815  
Reservations Dept. Fax: 808-923-7839  
Hotel Guest Fax: 808-926-3415  

**If paying by check or money order, please mail your completed Reservation Request Form with payment to:**  
Hyatt Regency Waikiki Resort & Spa  
Accounts Receivable  
P.O. Box 31000  
Honolulu, HI 96849-5042